### **Checklist For Media Events**

Have 1	the date, time, and place been cleared with all the speakers?
Are th	ere other media conflicts (e.g., another major event or press conference)?
Is the	room large enough?
Will y	ou need a public address system?
	volunteers been recruited to set up and clean up the room before and he event?
Do yo	u plan to serve refreshments? If so, have people been asked to bring
Who i	s sending the media advisory?
Who i	s making follow-up phone calls?
Is the	re a script available for those making follow-up phone calls to the media?
Are vi	suals, charts, or graphs needed at the press conference?
Who i bites?	s writing each person's presentation? Are there good quotable sound
Do yo	u need translators?
	ne set for speakers to rehearse their presentations and answers to the pated questions?
Are m	aterials being prepared for the press kit?
0	Press release
0	Background information on speakers
0	Fact sheet
0	Organizational background
0	Copies of speakers' statements
	neone drafting a question and answer sheet for anticipated questions at ess conference?
-	our organization's name be projected well through signs, posters, buttons, o forth?
Is som	neone assigned to hang the banner? This can take a while.



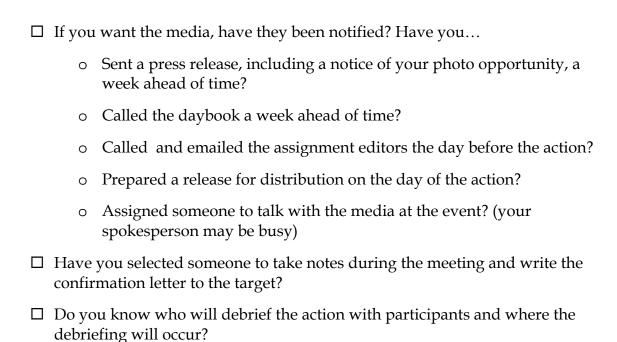
### **Checklist For Media Events**

Is there a podium sign?
Who will greet the media and staff the sign-in table?
Is someone in your group going to take photos & videos?
Who is assigned to assist the speakers with details at the press conference?
Who will send releases to those who don't attend the press conference?
Who will call reporters who don't attend, but will need the information immediately in order to use it? Are volunteers assigned to watch for stories in various media?
Will thank you notes be sent to all spokespersons and volunteers

### **Checklist For Planning A Meeting With An Official (At His Or Her Office Or "Turf")**

Ш	Will y	our action be based on real power? Will it be fun?
		ryone in your group comfortable with the plan? (Is it within the ience of your group?)
	Will t	he plan be outside the experience of the target?
	Are y	our demands clear and simple?
	Do yo	u have several fallback demands?
	Do yo	u have an appointment?
	Have to find	you scouted the building and made a floor plan? Do you know where d:
	0	Elevators and stairs
	0	Bathrooms?
	0	Parking or nearest transit stops?
	0	The target's office?
	0	"hot spot" where your cell phone works - or a pay phone?
	Can tl	ne site accommodate disabled members?
		ne group selected who will present information at the meeting? Are e prepared for their roles?
	Has th	ne group selected who its spokesperson for the action?
	Have	you held a dress rehearsal for the spokesperson and the participants?
		you calculated how you will demonstrate your power? Do you plan to symbols with you (letters, petitions)?
	-	u have a good turnout plan for the action, including last-minute der phone calls?

### Checklist For Planning A Meeting With An Official (At His Or Her Office Or "Turf")



### Motivating Parents On The CCSSI Exercise

**All Levels** 

### Overview

In this exercise, you will be asked to play a role in a simulated local unit meeting where your local president has explained CCSSI and is now taking questions from members of the unit.

You will have to wait until just before this exercise begins to know what role you are going to play.

### Parent #1

You are a parent of a child who is very interested in the arts. You are concerned that CCSSI with its focus on math and English will lead to less emphasis on other subjects, including the arts.

Ask your local president to respond to your concerns.

### Parent #2

You are a member of the local school board, and you are concerned that CCSSI represents a loss of local control of education. You see it as federal takeover.

Ask your local president to respond to your concerns.

### Parent #3

You are a parent who is angry about all the testing your child has to deal with in school and you think CCSSI sounds like it will mean more testing.

Ask your local president to respond to your concerns.

### Parent #4

You are a parent who is concerned about the cuts to education being imposed in your state and you do not see how the schools are going to find the money for a new initiative.

Ask your local president to respond to your concerns.



### Grassroots Advocacy Trainer's Manual

Notes

### **CCSSI Frequently Asked Questions**

**All Levels** 

### Q. What is the Common Core State Standards Initiative (CCSSI)?

A. The Common Core State Standards Initiative (CCSSI) is an effort designed to improve educational outcomes for students by developing a set of consistent, voluntary, internationally-benchmarked academic standards in mathematics and English language arts.

Currently, every state has its own standards, which has resulted in varied expectations and levels of academic rigor that are largely dependent on geography. Common core state standards are a first step to leveling the playing field to allow for equal access to an excellent education for all children.

### Q. Is this a federal takeover of education?

- A. No this is a state-led process by governors and chief state school officers.
- Q. Our state has no money for new initiatives, how can we afford to adopt common core standards?
- A: Common core standards will save your state money, because you will be able to share the cost of things that your state in the past had to do on its own, such as design professional development for your teachers and curriculum aligned to your state's standards.
- Q. Our state has high standards. Will adopting the common core standards mean we will have to lower our standards to meet in the middle with lower standards of other states?
- A. No, the common core standards have been created in collaboration with the states with highest standards to assure that no state would have to lower its current standards to adopt the common core.
- Q. If standards are raised, is it more likely that students will drop out of school?
- A. This is a common concern heard from parents and educators alike, however data does not support the notion that raising standards leads to an increase in the dropout rate. In fact, data shows the opposite: when more is expected of students they often rise to the challenge.

### **CCSSI Frequently Asked Questions**

- Q. Is the adoption of common core standards in English language arts and mathematics going to limit student access to other subject areas, such as the arts or Career and Technical Education?
- A. No. States are aware of the importance of other subjects to students' college and career success and do not intend for the common core standards to narrow the curriculum. Rather, because there will be clearer standards under the common core, teachers will likely be able to create deep, multi-disciplinary projects and lessons that help their students reach the standards.
- Q. Does the CCSSI penalize students in low-performing schools by creating unrealistically high expectations?
- A. No. The goal of CCSSI is to ensure high expectations and an excellent education for all students, regardless of where they live. Too often, students in low performing schools are held to lower expectations than their peers in higher performing districts that do not prepare them for college and work. The CCSSI will improve conditions for students in low-performing schools by preparing students with the knowledge and skills they need to succeed in college and career and compete with not only their American peers in the next state, but with students from around the world.
- Q. Does National PTA have a position statement or resolution that supports the CCSSI?
- A. Yes. National PTA has adopted position statements as early as 1981 in support of voluntary, clearer, higher academic standards for all students.

### **CCSSI Frequently Asked Questions**

All Levels

- Q. How will CCSSI be integrated with the American Diploma Project (ADP), especially for ADP states?
- A. Achieve launched the ADP in 2001 in partnership with the Education Trust and the Thomas B. Fordham Foundation, with the goal of ensuring that all students graduate from high school prepared for college and career. Currently, there are 35 states in the ADP network that are working to align state standards, assessments, curriculum and accountability systems with college and work expectations. Achieve has been an integral partner in the development of the CCSSI. In Achieve's analysis of the draft common core college and career standards, Achieve found a strong degree of alignment between the CCSSI and the ADP Benchmarks. For the states who have already raised their English language arts and/or mathematics standards to a college and career-ready level will likely find that the common standards builds on that effort and major changes may not be needed to adopt the CCSSI.

The Common Core Standards in <u>mathematics</u> are well aligned with the ADP Benchmarks in mathematics across all the traditional mathematical strands: Number, geometry, Algebra, data analysis and probability. While there are small differences in terms of the content, they are not significant – and both documents share the same focus on rigorous mathematical content throughout.

The Common Core Standards for <u>Reading</u>, <u>Writing</u>, and <u>Speaking and</u> <u>Listening</u> are also well aligned with the ADP Benchmarks in English Language Arts. While there are some topics included in the ADP benchmarks that are not addressed in the Common Core Standards, for the most part they are at a different level of detail. Both sets of standards put an emphasis on students' comprehension of complex texts, research and communications.



### Grassroots Advocacy Trainer's Manual

Notes

# MIDWEST ACADEMY STRATEGY CHART

After choosing your issue, fill in this chart as a guide to developing strategy. Be specific. List all the possibilities. Develop a timeline.

	ORGANIZATIONAL	CONSTITUENTS	TARGFTS	
GOALS	CONSIDERATIONS	Allies & Opponents	(Decision Makers)	TACTICS
Goals are what we want	1. List the resources that your	1. Who cares about this issue	1. Primary Targets	1. For each target, list tactics
to WIN!	organization brings to the	enough to join or help the	,	that each constituent group
	campaign. Include: money,	organization?	A target is always a person.	can best use to put pressure
1. List the long-term	number of staff, facilities,		It is never an institution or	on the target to win your
goals of your	reputation, canvass, etc.	<ul> <li>Whose problem is it?</li> </ul>	an elected body. There can	intermediate and/or short-
campaign.		<ul> <li>Into what groups are they</li> </ul>	be more than one target but	term goals.
	What is the budget, including in-kind	already organized?	each need a separate	
2. State the intermediate	contributions, for this campaign?	<ul> <li>What do they gain if they</li> </ul>	strategy chart as your	Tactics must be:
goals for this issue		win?	relationships of power	<ul> <li>In context</li> </ul>
campaign. What	2. List the specific things you need to	<ul> <li>What risks are they taking?</li> </ul>	differs with each target.	<ul> <li>Directed at a specific target</li> </ul>
constitutes victory?	do to develop the campaign and	<ul> <li>What power do they have</li> </ul>		<ul> <li>Backed up by a specific form</li> </ul>
	ways in which the campaign will	over the target?	<ul> <li>Who has the power to</li> </ul>	of power
	strengthen your organization. Fill	)	give you what you	<ul> <li>Flexible and creative</li> </ul>
How will the campaign:	in numbers for each.	2. Who are your opponents?	want?	<ul> <li>Make sense to members</li> </ul>
			<ul> <li>What power do you</li> </ul>	
Win concrete	<ul> <li>Expand leadership group</li> </ul>	<ul> <li>What will your victory cost</li> </ul>	have over them?	Tactics include:
improvements in	<ul> <li>Increase experience of existing</li> </ul>	them?		<ul> <li>Phone, email, petitions, LTE,</li> </ul>
people's lives?	leadership	<ul> <li>What will they do/spend to</li> </ul>		OP ED,
Give people a sense	<ul> <li>Build membership base</li> </ul>	oppose you?	2. Secondary Targets	<ul> <li>Media events</li> </ul>
of their own power?	<ul> <li>Expand into new constituencies</li> </ul>	• How strong are they?	(You don't always have or	<ul> <li>Actions for information</li> </ul>
Alter the relations of	Develop Issue Campaign Message	What power	need secondary targets)	<ul> <li>Public Hearings</li> </ul>
power?	<ul> <li>Develop Media Plan</li> </ul>	do they have over the target?	-	Non-Partisan Voter
	<ul> <li>Develop a Fundraising plan – how</li> </ul>		Who has power over	Registration and Education
3. What short-term or	can you raise money for and		the people with the	Non-Partisan GOTV
partial victories can	through this campaign?		power to give you what you want?	<ul> <li>Accountability Sessions</li> </ul>
you will as suchs			what you want:	<ul> <li>Negotiations</li> </ul>
toward your long- term goal?	3. List the internal (organizational)		<ul> <li>w nat power do you have over them (the</li> </ul>	Elections
)	the campaign is to succeed.		secondary target)?	• Law Suits
				• Surkes

## MIDWEST ACADEMY STRATEGY CHART

After choosing your issue, fill in this chart as a guide to developing strategy. Be specific. List all the possibilities

	ORGANIZATIONAL	CONSTITUENTS		
GOALS	CONSIDERATIONS	Allies & Opponents	TARGET(S)	TACTICS

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### Blank Strategy Chart Copy #2

## MIDWEST ACADEMY STRATEGY CHART

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### Blank Strategy Chart Copy #3

### MIDWEST ACADEMY STRATEGY CHART

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TACTICS	
TARGET(S)	
ORGANIZATIONAL CONSTITUENTS, TARGET(S)	
ORGANIZATIONAL	
GOALS	

## MIDWEST ACADEMY STRATEGY CHART

After choosing your issue, fill in this chart as a guide to developing strategy. Be specific. List all the possibilities

	ORGANIZATIONAL	CONSTITUENTS,		
GOALS	CONSIDERATIONS	Allies & Opponents	TARGET(S)	TACTICS

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### Blank Strategy Chart Copy #5

## MIDWEST ACADEMY STRATEGY CHART

After choosing your issue, fill in this chart as a guide to developing strategy. Be specific. List all the possibilities

TACTICS	
TARGET(S)	
ORGANIZATIONAL CONSTITUENTS, TARGET(S)	
ORGANIZATIONAL	
GOALS	

Evaluation All Levels

Thank you for attending the PTA's Grassroots Advocacy Training of Trainers . We hope it has been informative. Please complete this evaluation to help ensure the success of future trainings of trainers. We appreciate your cooperation and value your opinions.

1.	Were your expectations of the training of trainers met? $\square$ Yes	□No
	If no, please explain:	

2.	Having attended this training are you now confident you could teach others
	about the Common Core Standards Initiative? ☐ Yes ☐ No

rig	each item below, circle the number to the ht of that number that best reflects your essment of the item.	Very valuable	Valuable	Somewhat valuable	Not very valuable	Not at all valuable
3.	To what extent was this training of trainers valuable in preparing you to train other PTA members how to develop a strategy to advance an issue advocacy campaign?	5	4	3	2	1
4.	To what extent was this training of trainers valuable in preparing you to train PTA members on how to recruit volunteers to become part of an issue advocacy campaign?	5	4	3	2	1
5.	To what extent was this training of trainers valuable in preparing you to train PTA members on how to use the media to advance an issue advocacy campaign?	5	4	3	2	1
6.	To what extent was this training of trainers valuable in preparing you to train other PTA members on how to plan and execute a meeting with a decision maker as part of an issue advocacy campaign?	5	4	3	2	1

7. Overall, how would you rate the training session?

### **Evaluation**

All Levels

8.	Which two modules were the most useful to you, and why?
9.	Which two modules were the least useful to you, and why?
10.	Are there other topics that are more important to be covered than those in the agenda? If so, what would you eliminate to add them?
11.	Were the food and meeting space adequate? $\square$ Yes $\square$ No If no, please explain:

### **Optional Information**

Name:	
Address:	
Phone:	
Email:	

Thank you for your participation!

12. Do you have other suggestions or comments?